

# The Habit Of Winning Jths

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## The Habit Of Winning Jths

In The Habit of Winning, you'll find stories that can change the way you think, work, live. Stories about leadership and teamwork, self-belief and perseverance. Life lessons from cola wars and cricket, Olympic heroes and ordinary folks. Stories that will help ignite a new passion and a renewed sense of purpose in your mind.

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The Habit of Winning A number of years ago I wrote a short eBook called the 12 Obstacles. It's free, download it, go ahead, it'll give you a chance to see some of the internal obstacles that stop you from performing at your best. Well, in that book I talk about another book that I had started writing called The Habit of Winning.

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The Habit of Winning made it to the Business Standard's top 10 books on business management. It

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was also the No 1 in the Economic Times non-fiction best seller list. About Prakash Iyer The Habit of Winning is Prakash Iyer's debut novel. In his other avatar, he is a management professional with 25 years of experience in selling a variety of consumer items ranging from soaps to diapers.

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The Habit of Winning is not a seminal work nor is it an earth shaking management classic. It is a cleanly written, easy to read, attractively packaged affordable paperback which will appeal to the common man looking for a tip or two for self improvement.

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### **THE HABIT OF WINNING - PRAKASH IYER Reviews, Summary ...**

Description : Basic Approach Winning is a habit we need to cultivate by manoeuvring the thoughts responsible for our habits. Emphasizing particularly on sports, where competition is unavoidable, Winning Habits offers techniques and solutions from Indian and Western psychology, and yogic practices to deal with negative thoughts which create hindrances in the path to victory. Disciplining the thought processes through concentration-exercises like Bindu Trataka and Jyoti Trataka;

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author Prakash Iyer In a corporate career spanning 25 years He is currently the Managing Director of Kimberly Clark Prakash is an MBA from IIM Ahmedabad and also a trained executive coach. Prakash speaks and writes on teamwork, leadership and the habit of winning. He writes a monthly 'Motivation' column in Careers 360.

### **The Habit of winning - Jobin Joseph**

Habit 4: Think Win-Win® Work effectively with others to achieve optimal results. Think Win-Win isn't about being nice, nor is it a quick-fix technique. It is a character-based code for human interaction and collaboration.

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Habit 4 of The 7 Habits of Highly Effective People was a chapter devoted to effective interpersonal leadership. The chapter discusses how you must lead and live with a win/win thought process. There are six paradigms of interaction; win/win, win/lose, lose/win, lose/lose, win and win/win or no deal. Win/win thinking makes everybody happy.

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